BALANCE SHEET
Quarter 3/2008
Unit: VND

| No. | Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 223,122,757,735 | 220,780,425,490 |
| I | Cash \& Cash equivalents | 110 |  | 87,876,063,429 | 134,115,487,398 |
| 1 | Cash | 111 | V. 01 | 35,198,230,097 | 16,215,487,398 |
| 2 | Cash equivalents | 112 |  | 52,677,833,332 | 117,900,000,000 |
| II | Short-term financial investments | 120 | V. 02 | - |  |
| 1 | Short-term investments | 121 |  |  |  |
| 2 | Provision for devaluation of short-term investments (*) | 129 |  |  |  |
| III | Short-term receivables | 130 |  | 83,148,734,249 | 43,297,385,753 |
| 1 | Trade accounts receivables | 131 |  | 44,629,104,673 | 37,968,136,399 |
| 2 | Prepayment to suppliers | 132 |  | 27,983,118,989 | 1,098,003,785 |
| 3 | Short-term intercompany receivables | 133 |  |  |  |
| 4 | Receivables on percentage of construction contract completio | 134 |  |  |  |
| 5 | Other receivables | 135 | V. 03 | 13,101,210,679 | 6,795,945,661 |
| 6 | Provision for short-term doubtful debts (*) | 139 |  | $(2,564,700,092)$ | $(2,564,700,092)$ |
| IV | Inventories | 140 |  | 50,192,177,887 | 41,359,557,803 |
| 1 | Inventories | 141 | V. 04 | 50,396,387,942 | 41,563,767,858 |
| 2 | Provision for devaluation of inventories (*) | 149 |  | $(204,210,055)$ | $(204,210,055)$ |
| V | Other short-term assets | 150 |  | 1,905,782,170 | 2,007,994,536 |
| 1 | Short-term prepaid expenses | 151 |  | 403,322,221 |  |
| 2 | VAT deductible | 152 |  |  |  |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 215,652 | 954,618,928 |
| 4 | Other short-term assets | 158 |  | 1,502,244,297 | 1,053,375,608 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 580,630,506,302 | 247,985,033,045 |
| I | Long-term receivables | 210 |  | - |  |
| 1 | Long-term receivables from customers | 211 |  |  |  |
| 2 | Capital receivable from subsidiaries | 212 |  |  |  |
| 3 | Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4 | Other long-term receivables | 218 | V. 07 |  |  |
| 5 | Provision for long-term doubtful debts (*) | 219 |  |  |  |
| II | Fixed assets | 220 |  | 511,059,949,016 | 202,339,245,603 |


| 1 | Tangible fixed assets | 221 | V. 08 |
| :---: | :---: | :---: | :---: |
|  | - Historical cost | 222 |  |
|  | - Accumulated depreciation (*) | 223 |  |
| 2 | Finance leases fixed assets | 224 | V. 09 |
|  | - Historical cost | 225 |  |
|  | - Accumulated depreciation (*) | 226 |  |
| 3 | Intangible fixed assets | 227 | V. 10 |
|  | - Historical cost | 228 |  |
|  | - Accumulated depreciation (*) | 229 |  |
| 4 | Construction in progress | 230 | V. 11 |
| III | Property investment | 240 | V. 12 |
|  | - Historical cost | 241 |  |
|  | - Accumulated depreciation (*) | 242 |  |
| IV | Long-term financial investments | 250 |  |
| 1 | Investment in subsidiaries | 251 |  |
| 2 | Investment in associate or joint-venture companies | 252 |  |
| 3 | Other long-term investments | 258 | V. 13 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  |
| V | Other long-term assets | 260 |  |
| 1 | Long-term prepaid expenses | 261 | V. 14 |
| 2 | Deferred income tax assets | 262 | V. 21 |
| 3 | Others | 268 |  |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  |
| A | LIABILITIES (300 = 310+330) | 300 |  |
| I | Short-term liabilities | 310 |  |
| 1 | Short-term borrowing | 311 | V. 15 |
| 2 | Trade accounts payable | 312 |  |
| 3 | Advances from customers | 313 |  |
| 4 | Taxes and payable to state budget | 314 | V. 16 |
| 5 | Payable to employees | 315 |  |
| 6 | Payable expenses | 316 | V. 17 |
| 7 | Intercompany payable | 317 |  |
| 8 | Payable in accordance with contracts in progress | 318 |  |
| 9 | Other short-term payables | 319 | V. 18 |
| 10 | Provision for short-term liabilities | 320 |  |
| II | Long-term liabilities | 330 |  |

491,078,100,383
1,014,554,237,837 $(523,476,137,454)$ 510,108,699,952 $(326,621,449,492)$

145,331,634 228,842,143 $(83,510,509)$ 19,836,516,999

## 49,140,000,000

5,890,000,000 50,750,000,000 (7,500,000,000) 20,430,557,286 20,430,557,286

## 803,753,264,037

207,555,638 228,842,143 $(21,286,505)$ 18,644,439,505
$28,050,000,000$

100,000,000 27,950,000,000 $17,595,787,442$ 17,595,787,442

## 468,765,458,535

 254,232,419,931 178,182,398,360 8,316,413,312 67,659,486,414 3,224,855,5404,307,230 20,584,329,922 47,061,323,858 76,050,021,571

| 1 | Long-term accounts payable-Trade | 331 |  | 428,174,329,164 | 75,339,795,101 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Long-term intercompany payable | 332 | V. 19 |  |  |
| 3 | Other long-term payables | 333 |  |  |  |
| 4 | Long-term borrowing | 334 | V. 20 |  |  |
| 5 | Deferred income tax payable | 335 | V. 21 | 657,883,595 | 710,226,470 |
| 6 | Provision for unemployment benefit | 336 |  |  |  |
| 7 | Provision for long-term liabilities | 337 |  |  |  |
| B | OWNER'S EQUITY (400 = 410+430) | 400 |  | 226,509,435,877 | 214,533,038,604 |
| I | Capital sources and funds | 410 | V. 22 | 225,250,360,379 | 212,060,975,731 |
| 1 | Paid-in capital | 411 |  | 174,090,860,000 | 174,090,860,000 |
| 2 | Capital surplus | 412 |  |  |  |
| 3 | Other capital of owner | 413 |  | 4,607,199,086 | 1,921,685,194 |
| 4 | Treasury stock (*) | 414 |  |  |  |
| 5 | Asset revaluation differences | 415 |  |  |  |
| 6 | Foreign exchange differences | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  |  |  |
| 8 | Financial reserve fund | 418 |  | 3,891,568,996 | 2,832,811,464 |
| 9 | Other fund belong to owner's equity | 419 |  | 42,660,732,297 |  |
| 10 | Retained after-tax profit | 420 |  |  | 33,215,619,073 |
| 11 | Capital for construction work | 421 |  |  |  |
| II | Budget sources | 430 |  | 1,259,075,498 | 2,472,062,873 |
| 1 | Bonus and welfare funds | 431 |  | 1,159,358,598 | 2,472,062,873 |
| 2 | Budgets | 432 | V. 23 | 99,716,900 |  |
| 3 | Budget for fixed asset | 433 |  |  |  |
|  | TOTAL RESOURCES ( $440=300+400$ ) | 440 |  | 803,753,264,037 | 468,765,458,535 |

OFF BALANCE SHEET ITEMS

| No. | Items |  | Note | Ending Balance | Beginning Balance |
| :--- | :--- | ---: | ---: | ---: | ---: |
| 1. | Operating lease assets |  | 24 |  |  |
| 2. | Goods held under trust or for processing |  |  | $566,641,811$ | $566,641,811$ |
| 3. | Goods received on consignment for sale |  |  |  | - |
| 3.1 | Terminal |  |  |  |  |
| 3.2 | Others |  |  |  |  |
| 4. | Bad debts written off |  |  | $2,251,110,107$ | $2,474,044,471$ |
| 5. | Foreign currencies |  |  |  |  |
| 6. | Subsidies of state budget |  |  |  |  |

## INCOME STATEMENT

Quarter 3/2008

| Items | Code | Note | Quarter 3 |  | Accumulation from beginning of year to the end of this quarter |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 | 2008 | 2007 |
| 1. Sales | 1 | VI. 25 | 230,590,346,546 | 212,423,200,050 | 626,935,246,914 | 574,759,703,992 |
| 2. Deductions | 3 |  | 36,476,642 | 17,970,913 | 50,466,370 | 21,698,186 |
| 3. Net sales and services (10=01-03) | 10 |  | 230,553,869,904 | 212,405,229,137 | 626,884,780,544 | 574,738,005,806 |
| 4. Cost of goods sold | 11 | VI. 27 | 191,688,935,379 | 182,371,832,376 | 545,358,943,381 | 515,152,931,955 |
| 5. Gross profit (20=10-11) | 20 |  | 38,864,934,525 | 30,033,396,761 | 81,525,837,163 | 59,585,073,851 |
| 6. Financial income | 21 | VI. 26 | 1,328,035,404 | 2,741,883,358 | 4,303,458,809 | 6,028,091,091 |
| 7. Financial expenses | 22 | VI. 28 | 10,098,890,207 | 2,323,446,237 | 15,988,613,206 | 4,895,037,279 |
| - Include: Interest expenses | 23 |  | 6,315,557,532 | 2,321,346,249 | 8,455,280,531 | 4,888,226,362 |
| 8. Selling expenses | 24 |  | 8,753,624,249 | 6,251,833,176 | 27,898,286,728 | 18,452,196,675 |
| 9. General \& administration expenses | 25 |  | 4,741,746,200 | 3,611,565,233 | 12,807,586,408 | 9,816,553,167 |
| 10. Net operating profit $30=\{20+(21-22)-(24+25)\}$ | 30 |  | 16,598,709,273 | 20,588,435,473 | 29,134,809,630 | 32,449,377,821 |
| 11. Other income | 31 |  | 98,648,474 | 596,865,725 | 4,217,076,005 | 2,590,892,603 |
| 12. Other expenses | 32 |  | 89,766,734 | 42,470,585 | 177,551,569 | 448,118,989 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 8,881,740 | 554,395,140 | 4,039,524,436 | 2,142,773,614 |
| 14. Profit before tax (50=30+40) | 50 |  | 16,607,591,013 | 21,142,830,613 | 33,174,334,066 | 34,592,151,435 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 2,375,361,082 | - | 4,701,375,746 |  |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  | - | - |  |
| 17. Profit after tax (60=50-51-52) | 60 |  | 14,232,229,931 | 21,142,830,613 | 28,472,958,320 | 34,592,151,435 |
| 18. EPS (VND/share) (*) | 70 |  |  |  |  |  |

## Khanh Hoa Power Joint Stock Company

CASH FLOWS STATEMENT
Quarter 3/2008 (Indirect method)
Unit: VND

| Items | Code | Note | Accumulation from beginning of year to the end of this quarter |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 33,174,334,066 | 34,592,151,435 |
| 2. Adjustment in accounts |  |  | 79,902,268,664 | 37,734,042,895 |
| Fixed assets depreciation | 2 |  | 68,227,763,088 | 32,845,816,533 |
| Provisions | 3 |  | 7,500,000,000 |  |
| Unrealized foreign exchange difference loss/gain | 4 |  |  |  |
| Loss/gain from investment | 5 |  | $(4,280,774,955)$ |  |
| Interest expenses | 6 |  | 8,455,280,531 | 4,888,226,362 |
| 3. Operating profit before the changes of current capital | 8 |  | 113,076,602,730 | 72,326,194,330 |
| Changes in accounts receivable | 9 |  | $(40,300,217,185)$ | $(55,434,717,224)$ |
| Changes in inventories | 10 |  | $(8,832,620,084)$ | $(16,607,649,286)$ |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | 4,283,358,543 | 177,282,839,550 |
| Changes in prepaid expenses | 12 |  | $(3,238,092,065)$ | 1,293,574,552 |
| Paid interest | 13 |  | $(3,058,137,742)$ | $(3,668,516,649)$ |
| Paid corporate income tax | 14 |  | 2,593,239,320 |  |
| Other receivables | 15 |  | 99,716,900 | 214,489,000 |
| Other payables | 16 |  | $(2,924,098,315)$ | $(3,531,633,160)$ |
| Net cash provided by (used in) operating activities | 20 |  | 61,699,752,102 | 171,874,581,113 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(56,939,002,559)$ | $(50,836,147,631)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | 300,000 |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  | $(28,590,000,000)$ |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 4,280,774,955 | 6,028,091,091 |
| Net cash used in investing activities | 30 |  | (81,247,927,604) | $(44,808,056,540)$ |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |


| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  | $\begin{array}{r} 184,773,815 \\ (11,759,124,621) \end{array}$ |
| 3. Cash received from long-term and short-term borrowings | 33 |  | $(5,557,376,067)$ |  |
| 4. Cash paid to principal debt | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | $(21,133,872,400)$ | $(3,522,633,960)$ |
| Net cash (used in) provided by financing activities | 40 |  | $(26,691,248,467)$ | $(15,096,984,766)$ |
| Net cash during the period (20+30+40) | 50 |  | $(46,239,423,969)$ | 111,969,539,807 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 134,115,487,398 | 93,506,588,880 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (50+60+61) | 70 | 31 | 87,876,063,429 | 205,476,128,687 |

